

BUDGET CONTEXT

2021

Proposed Budget Overview March 6, 2021









2020 Successes



- Parks and Recreation Master Plan
- Waterfront Development Plan
- Service Delivery Review
- Pay Equity Job Evaluation / Compensation
- New HR Policies, Performance Management Plan
- Vacation Entitlement Sort Out
- Procurement Policy and Procedures
- Industrial Lands Sales
- Survived COVID (Pandemic Policy)



2021 Budget Context









Population: 14,068 (2019)



Average Dwelling Value: \$318,997 (2019)



Average Household Income: \$97,647 (2019)



Labour Force: 7,696 (2019) 64% participation rate

2021 Budget Context







Household Income by Broad Groups

	South Stormont	SDG Counties	Ontario
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Total Number of Households	5,666	54,046	5,666,640
Income Levels	%	%	%
Under \$10,000	1	2	3
\$10,000 to \$19,000	4	7	5
\$20,000 to \$39,000	14	20	15
\$40,000 to \$59,999	16	17	15
\$60,000 to \$79,999	17	14	14
\$80,000 to \$99,999	14	12	12
\$100,000 and over	39	26	37
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% of households earning \$59,999 or less	35	46	38

June 2020 data, Manifold









- COVID 19 & variants
- Economic recovery world, national, provincial & regional
- Asset management condition, O. Reg. 588/17 compliance
- Implementing Service Delivery Review
- Growth & demands on service delivery
- Finance Dept improvements
- Long term financial management plan

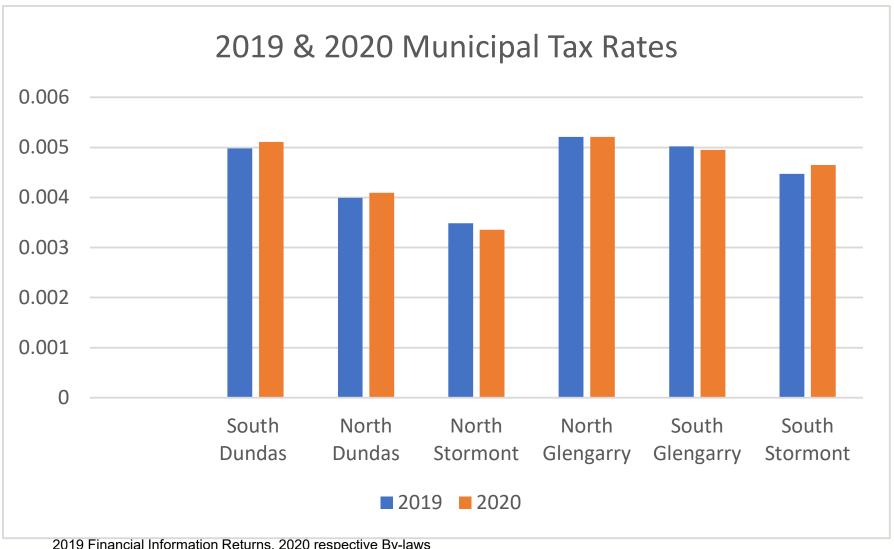


BUDGET CONTEXT 2021



How Do We Measure Up?

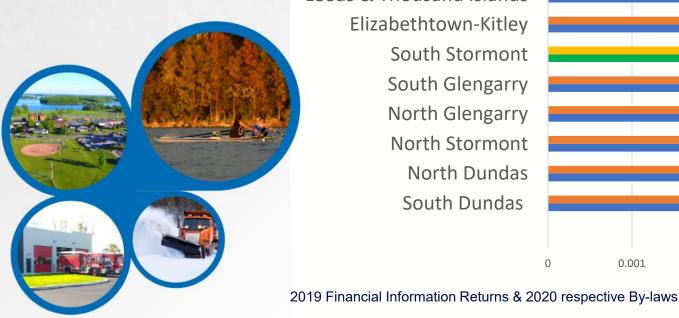
South Stormont Tax Rates in Middle of SDG Municipalities



2019 Financial Information Returns, 2020 respective By-laws



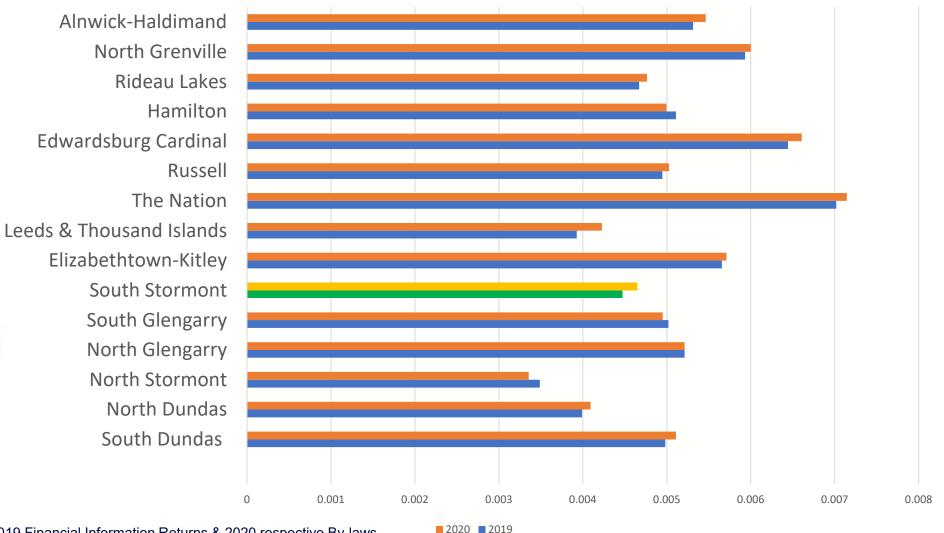
BUDGET CONTEXT 2021



How Do We Measure Up?

South Stormont Property Taxes Among the Lowest in Rural Eastern Ontario

2019 & 2020 Lower Tier Tax Rates









Roadmap to Build the 2021 Budget

- Initial Budget Tax Increase 2% (after assessment growth)
 - Incorporates:
 - Service level adjustments
 - Work not completed/undertaken 2019 & 2020
 - Municipal insurance policies (20%)
 - Relies on:
 - Reserves & debt (26%)
 - other levels of government, grants (13%)







Roadmap to Build the Budget

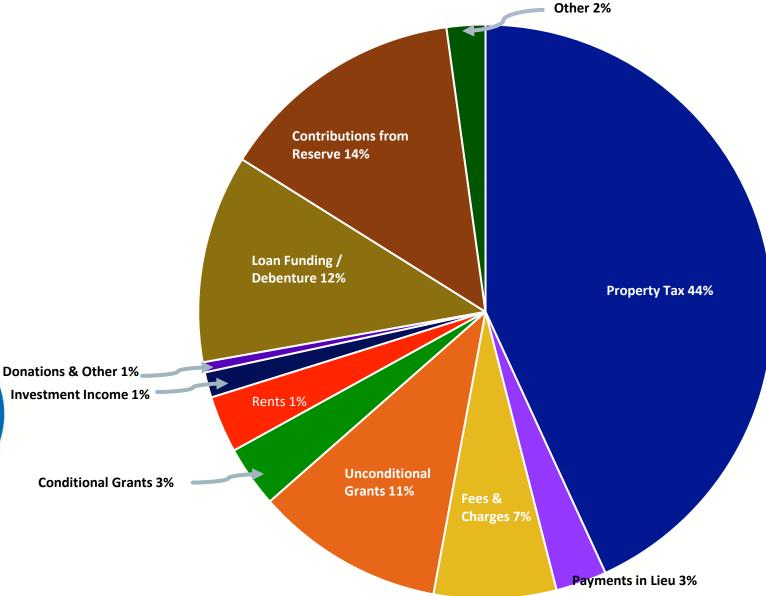
- Service Level Adjustments
 - Enterprise-wide service level adjustments
 - Software improvements, insurance, wages, benefits & position adjustments
 - Selected service level adjustments
 - Asset management, improving processes
 - Accepting increased risk
 - 150% increase insurance deductible
 - Increased debt

Revenue Sources







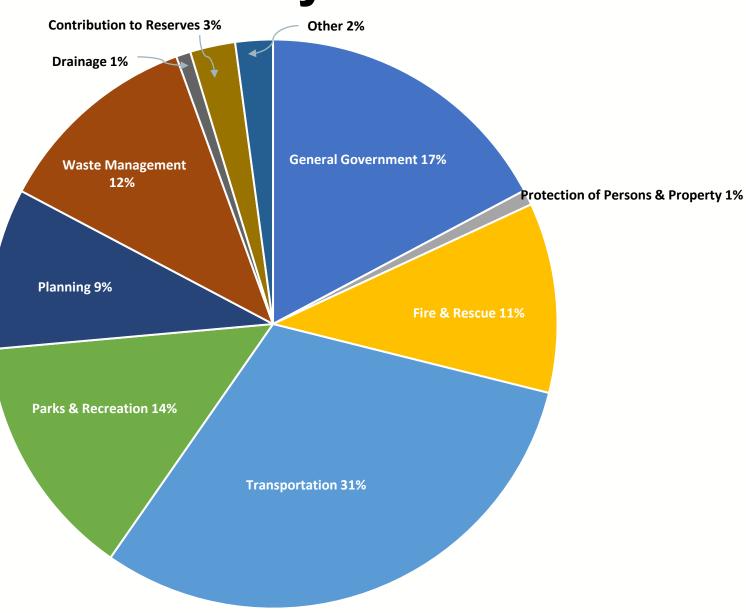


Total Expenditures by Function







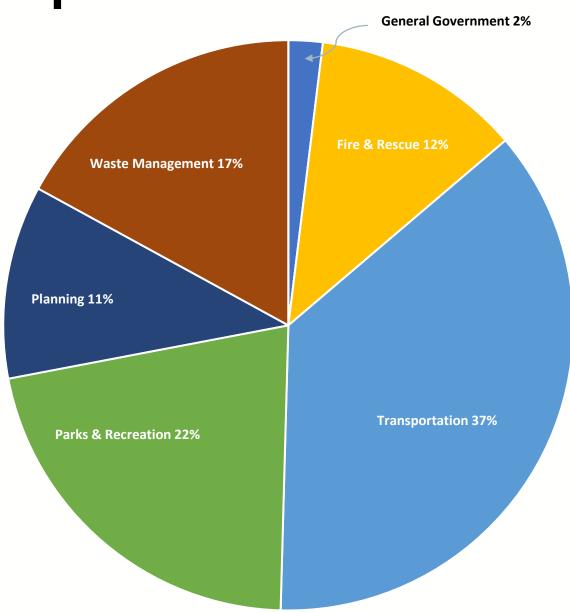


Capital Expenditures



STORMONT BUDGET CONTEXT 2021







SOUTH STORMONT BUDGET CONTEXT 2021



2021 Capital Investment Summary



Significant amount of Road work



Substantial asset renewal work in other asset categories



Investments in technology to enable customer service improvements and more efficient daily service delivery



Services that support a community experiencing strong economic and employment growth



Long-term Needs

SOUTH STORMONT BUDGET 2021



Parks and Recreation Master Plan



Strategic Plan



Waterfront Development Plan





Facilities



Development and Growth



Transportation





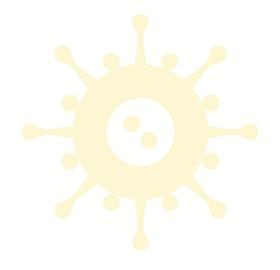


COVID-19

- Decreasing revenues
- Higher PPE expenditures
- Impacts for service partners

Other Considerations

- Growth & Development
- Economic Recovery
- Need for long term financial plans
- Waterfront & Parks & Recreation Master Plans
- Asset Management Plan
- Funding from senior levels of government









- COVID 19 health, personal and social effects continue to influence community & service delivery
 - Uncertain timeline for community vaccinations
 - Effects due to COVID variants
 - Community socialization & interaction changes
 - Ongoing PPE costs
 - Possible revenue loss





- Growth & Development
 - Industrial/Commercial developments
 - Current lack of housing options
 - Federal Provincial support
 - Plan to address effect on Township







- Economic recovery global, national, provincial & regional
 - Costs for goods & services may be higher
 - Rising housing prices
 - Ability to obtain goods and services in time/as needed
 - Unemployment
 - Small business recovery







- Long term financial management plan
 - Move from reliance on annual budget process
 - Increased cost of capital improvements, upgrades, maintenance
 - Improved taxation plan
 - Effective reserve & reserve fund policy
 - Effective investment policy







- Asset management condition, O. Reg. 588/17 compliance
 - Current assets repairs & maintenance needs
 - Continued reliance on annual budget
 - Asset Management Plan Regulation timeline
 - New facilities







- Growth & demands on service delivery
 - Commercial growth
 - Effect on hard services
 - Ability to plan versus react
 - Housing inventory low
 - Housing stock not mixed
 - Meeting needs of aging population & families







- Finance Dept improvements
 - Correct & update financial systems base
 - New budget software
 - Available skills sets
 - Integration of technology through all departments
 - Improved data collection, analysis & reporting
 - Timely reporting









- \$11,236,909 million Operating Budget
- \$1,125,984 million contribution to Reserves
- \$5,180,650 million Capital Budget
- Tabled Draft Budget = 2% property tax increase after assessment growth
- Includes COVID-19 impacts & municipal services delivery adjustments



Property Tax Impacts



2% Investment from Taxpayers represents:



Value of Residential Property	\$200,000	\$450,000	\$700,000
Annual Property Tax Increase	\$18.59	\$41.82	\$65.06
Monthly Property Tax Increase	\$1.55	\$3.49	\$5.42

Allocation of Property Tax Levy



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